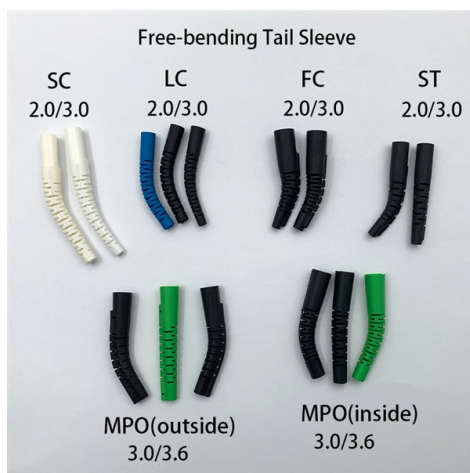


Wholesale price for EPON equipment 800G



Overview

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Key Takeaways

Wholesale 800G EPON equipment prices vary widely, typically ranging from several thousand to tens of thousands of USD per unit depending on configuration, supplier, and order volume. Pricing Overview

High-capacity EPON equipment, including OLT, ONU, and 800G optical transceivers, is generally sold in bulk to telecom operators and enterprise networks. Prices are influenced by factors such as:

- Port density and throughput: Higher port counts and 800G-capable transceivers increase unit cost .
- Supplier and brand: Established manufacturers may charge premium prices, while Chinese suppliers often offer competitive wholesale rates .
- Order volume: Bulk purchases (100+ units) typically qualify for significant discounts



- Customization and OEM services: Custom configurations or branded solutions can affect pricing .

Typical Price Ranges

- 800G optical transceivers: Approximately \$2,000–\$5,000 per unit depending on type and vendor .
- High-capacity EPON OLTs: Prices can range from \$5,000 to \$20,000+ per chassis, depending on the number of PON ports, uplink capacity, and integrated features .
- ONUs and smaller modules: Usually \$50–\$500 per unit, with bulk discounts available .

Sourcing Options

- Alibaba and Made-in-China: Offer verified wholesale suppliers for EPON equipment, including 800G transceivers and OLTs, with options for bulk orders and OEM customization .
- Specialized manufacturers: Companies like H&T (Hotcom) provide high-capacity EPON solutions with technical support and customization for telecom and industrial applications .
- Wholesale distributors: Platforms like Hardware-Wholesale list multiple EPON OLT models with varying port configurations suitable for enterprise and campus networks .

Recommendations

- Verify supplier credentials: Ensure certifications, production capacity, and compliance with IEEE 802.3 standards.
- Request quotes for bulk orders: Prices are often negotiable based on quantity and configuration.
- Consider total cost of ownership: Include installation, maintenance, and firmware support when evaluating wholesale pricing. By contacting verified suppliers and specifying your required 800G throughput, port count, and deployment scenario, you can obtain precise wholesale pricing tailored to your network needs .

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