

## UAE Fiber Optic Splitter Procurement



### Overview

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### Key Takeaways

Fiber optic splitters in the UAE can be procured from specialized suppliers offering PLC and FBT splitters, with DU and Etisalat-approved options available for telecom and enterprise networks. Key Suppliers in the UAE

- Zoomline Network: Offers a wide range of fiber optic splitters including 2:32 SC/APC, LC/APC, DU-approved, Etisalat-approved, and PLC splitters. They provide flexible configurations such as 1:2, 1:4, 1:8, 1:16, 1:32, and 2:32, suitable for telecommunications, optical communication systems, CATV, LAN/WAN, and laboratory applications (Zoomline Network) .
  - TMT Global Technology Ltd: UK-based manufacturer with a presence in Dubai, supplying high-quality splitters using FBT and planar waveguide (PW) technologies. Their products are widely used in telecom, data centers, and enterprise networks, ensuring reliable signal distribution and network scalability (TMT Global) .
  - Other Local Suppliers: Companies like THE CONVERGENCE TECHNOLOGIES F.Z.E and Happy Dube Marketing Management LLC provide procurement flexibility, low minimum order quantities, and specialized optical equipment, supporting rapid deployment and pilot projects (Accio) .
- Splitter Technologies
- PLC (Planar Lightwave Circuit) Splitters: Preferred for high-split-count applications such as FTTH due to uniform signal distribution, compact size, and scalability.

- FBT (Fused Biconical Taper) Splitters: Typically used for lower split ratios (1:2, 1:4) in industrial or legacy setups. Both types ensure low insertion loss and high reliability (Accio) .

#### Market Trends and Procurement Considerations

- The UAE fiber optic splitter market is growing rapidly, with a projected CAGR of 9.2% from 2024 to 2033, driven by 5G deployment, data center expansion, and smart city initiatives (LinkedIn) .
- High-density, compact splitters are increasingly preferred to support scalable fiber infrastructure.
- Regulatory compliance is critical: DU and Etisalat approvals are often required for telecom projects.
- Local presence of suppliers ensures faster delivery, lower lead times, and easier integration with ongoing network projects.
- Applications include enterprise networks, government and smart city projects, telecom last-mile connectivity, and cloud service infrastructure (LinkedIn) .

#### Procurement Recommendations

- Identify required splitter type and ratio based on network design (PLC for high-split FTTH, FBT for smaller deployments).
- Select DU or Etisalat-approved suppliers if deploying in regulated telecom environments.
- Consider local stock availability to minimize project delays.
- Evaluate supplier flexibility for pilot projects or urgent orders, including minimum order quantities and customization options.
- Align with market trends such as high-density splitters and low insertion loss for future-proof network scalability. By leveraging these suppliers and understanding the UAE market dynamics, organizations can efficiently procure fiber optic splitters that meet technical, regulatory, and operational requirements.

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