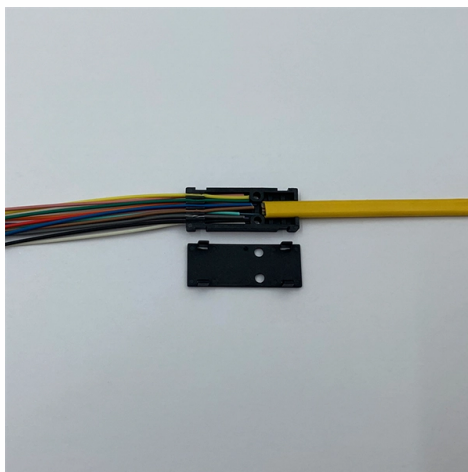


Direct Sales Point of Mexican Optical Cable Manufacturer



Overview

Top Fiber Optic Cable Manufacturers in Mexico FibraMarket is a specialized Mexican distributor of fiber optic products, offering a wide range of high-quality.

Key Takeaways

Major Mexican optical cable manufacturers such as Lightera, Yangtze Optics Mexico, and MaxFiber offer direct sales through their production facilities and authorized distributors across Mexico. Key Manufacturers and Direct Sales Locations

Lightera operates a production plant in Mexicali, Baja California, which includes a dedicated optical cable manufacturing line capable of producing multi-tube cables with up to 288 fiber strands. The facility serves as a direct sales point for telecommunications operators, ISPs, and data center clients, allowing businesses to purchase cables and integrated connectivity solutions directly from the manufacturer. Yangtze Optics Mexico (YOFC) has a facility in Jalisco State, providing high-quality fiber optic cables and solutions directly to Mexican customers. This plant enables direct procurement for local telecom operators and enterprises, supporting both commercial and industrial-scale projects. MaxFiber is a Mexican manufacturer and distributor of fiber optic equipment and materials. They offer direct sales of fiber optic cables, fusion splicers, and OTDR equipment, with service and maintenance support available for clients across Mexico.

Distributors and Regional Access Points



For businesses seeking direct access without visiting manufacturing plants, distributors like FibraMarket provide a wide range of fiber optic products, including cables, connectors, and splicing tools. They operate nationwide and offer tailored solutions for corporate clients, ensuring competitive pricing and direct delivery . Other regional service providers, such as Fibranet in Northwest Mexico, combine telecommunications services with direct sales of fiber optic infrastructure, catering to local businesses and enterprise networks .

Market Overview and Considerations

Mexico's fiber optic industry is concentrated in states like Nuevo Leon, Chihuahua, Queretaro, and Estado de Mexico, with both domestic and international manufacturers maintaining local operations . Companies like Condumex and Viakable also provide direct sales through their Mexican subsidiaries, often supporting large-scale industrial and telecom projects . When sourcing directly, it is important to consider:

- Regulatory compliance with Mexican telecommunications standards
- Volume and technical specifications of fiber optic cables
- Delivery and installation support, which many manufacturers provide alongside direct sales .

How to Access Direct Sales

- Contact the manufacturer's sales office: Lightera (Mexicali), YOFC (Jalisco), MaxFiber (nationwide)
- Engage authorized distributors: FibraMarket and regional integrators like Fibranet
- Leverage trade intelligence platforms: Volza provides verified supplier contacts and shipment data for direct procurement By approaching these manufacturers and distributors, businesses can secure direct sales agreements, technical support, and customized fiber optic solutions tailored to their operational needs.

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